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# LATEST PRICE BULLETIN

— FROM —

W. E. KIRCHHOFF, JR.

"GLADIOLI"

WILSON, N. Y.

1c Paid

WILSON, N. Y.}

Permit No. 1

Chas. E. F. Gersdorff,  
Mt. Airy Gardens,  
1825 No. Capitol St.,  
Washington, D. C.

SAY IT WITH FLOWERS



62.61

W. E. KIRCHHOFF, JR.  
"GLADIOLI"  
WILSON, N. Y.

INTRODUCING MRS. DR. NORTON  
UNUSUAL OFFER OF MERITORIOUS GLADIOLI

Mrs. Dr. Norton creates a sensation wherever shown, it is a beautiful appleblossom pink, with creamy center. We want you to get better acquainted with Mrs. Dr. Norton, and Kirchhoff's Meritorious Gladioli, therefore we offer you for a limited time, any of the following Collections at \$35.00 each or  $\frac{1}{2}$  quantity for \$20.00. All bulbs are strictly first size (1 $\frac{1}{2}$  inch and up), and are first Class in every way. Terms Net Cash with order.

Collection No Ten (order by no)

1,000 Mrs. Dr. Norton  
250 Schwaben  
250 Peace  
250 Mrs. F. Pendleton  
250 Panama

2,000 No 1 Bulbs for \$35.00

Collection No Thirty (order by no)

1,000 Mrs. Dr. Norton  
250 America  
250 Panama  
250 Peace  
250 Pendleton

2,000 No 1 Bulbs for \$35.00

Collection No Fifty (order by no)

1,000 Mrs. Dr. Norton  
250 Peace  
250 Lily White  
250 Le. M. Foch  
250 Wilbrinck

2,000 No 1 Bulbs for \$35.00

Collection No Seventy (order by no)

600 Mrs. Norton  
250 Halley  
250 Peace  
250 Panama  
250 Mrs. Pendleton  
250 Le. M. Foch  
250 Mrs. F. King

2,100 No 1 Bulbs for \$35.00

Collection No Twenty (order by no)

500 Mrs. Dr. Norton  
250 Mary Pennell  
250 Mrs. Fryer  
250 Prince of Wales  
250 E. Zirtland

1,500 No 1 Bulbs for \$35.00

Collection No Forty (order by no)

500 Chicago White  
500 Panama  
500 Mrs. F. King  
500 Mrs. Pendleton  
400 Mrs. Dr. Norton

2,400 No 1 Bulbs for \$35.00

Collection No Sixty (order by no)

800 Mrs. Norton  
500 Panama  
500 Mrs. Pendleton  
500 Peace

2,700 No 1 Bulbs for \$35.00

Collection No Eighty (order by no)

800 Mrs. Norton  
100 F. L. Smith  
100 E. L. White  
100 Rose of Sharon  
100 Mrs. F. King  
100 E. L. White

1,100 No 1 Bulbs for \$35.00

We are also in a position to supply a limited amount of Ming Toy, Uhlan Chief, Purple Glory, Joe Coleman, Miss Spokane, Anthony Kundred Marie Kundred and other choice Kundred varieties.

## OUR MOTTO—SERVICE

### TO THE TRADE

**D**URING THE PAST SIXTEEN YEARS WE HAVE BEEN GROWING AND DISPENSING TO THE TRADE THE BETTER VARIETIES OF BULBS, AND WE TAKE PRIDE IN OUR ACHIEVEMENTS. WE REFER YOU TO THOUSANDS OF SATISFIED CUSTOMERS WHO BUY OF US YEAR AFTER YEAR, AND INVARIABLY SPEAK WELL OF OUR STOCK, AS WELL AS OUR MANNER OF DOING BUSINESS.

W. E. KIRCHHOFF, JR.

WILSON, N. Y.

**T**HE BULBS OFFERED IN THIS LIST ARE OF FIRST QUALITY, AND TRUE TO NAME. WE WILL, HOWEVER, ASSUME NO RESPONSIBILITY FOR THE CROP, OTHER THAN TO REPLACE BULBS NOT TRUE TO NAME OR TO REFUND THE PURCHASE PRICE. ALL ORDERS WILL BE PACKED CAREFULLY AGAINST FROST. AFTER SHIPMENT HAS BEEN TURNED OVER TO TRANSPORTATION COMPANY OUR RESPONSIBILITY CEASES. ALL STOCK IS OFFERED SUBJECT TO PRIOR SALE AND CONFIRMATION. ORDERS ACCEPTED, SUBJECT TO STRIKES, FIRES AND OTHER CONTINGENCIES BEYOND OUR CONTROL.